# **Auditing Procedures Report**

Issued under P.A. 2 of 1968, as amended and P.A. 71 of 1919, as amended.

Local Unit of Government Type			Local Unit Name		County		
☐County	☐City	□Twp	□Village	⊠Other	Northwestern Regional Airport Commission		Grand Traverse
Fiscal Year End			Opinion Date			Date Audit Report Submitted to State	
12/31/07			4/11/08			5/28/08	

We affirm that:

We are certified public accountants licensed to practice in Michigan.

We further affirm the following material, "no" responses have been disclosed in the financial statements, including the notes, or in the

/lana	agem	nent l	Letter (report of comments and recommendations).
	YES	9 N	Check each applicable box below. (See instructions for further detail.)
1.	×		All required component units/funds/agencies of the local unit are included in the financial statements and/or disclosed in the reporting entity notes to the financial statements as necessary.
2.	×		There are no accumulated deficits in one or more of this unit's unreserved fund balances/unrestricted net assets (P.A. 275 of 1980) or the local unit has not exceeded its budget for expenditures.
3.	×		The local unit is in compliance with the Uniform Chart of Accounts issued by the Department of Treasury.
4.	×		The local unit has adopted a budget for all required funds.
5.	×		A public hearing on the budget was held in accordance with State statute.
6.	×		The local unit has not violated the Municipal Finance Act, an order issued under the Emergency Municipal Loan Act, or other guidance as issued by the Local Audit and Finance Division.
7.	×		The local unit has not been delinquent in distributing tax revenues that were collected for another taxing unit.
8.	×		The local unit only holds deposits/investments that comply with statutory requirements.
9.	×		The local unit has no illegal or unauthorized expenditures that came to our attention as defined in the <i>Bulletin for Audits of Local Units of Government in Michigan</i> , as revised (see Appendix H of Bulletin).
10.	×		There are no indications of defalcation, fraud or embezzlement, which came to our attention during the course of our audit that have not been previously communicated to the Local Audit and Finance Division (LAFD). If there is such activity that has not been communicated, please submit a separate report under separate cover.
11.	×		The local unit is free of repeated comments from previous years.
12.	×		The audit opinion is UNQUALIFIED.
13.	×		The local unit has complied with GASB 34 or GASB 34 as modified by MCGAA Statement #7 and other generally accepted accounting principles (GAAP).
14.	X		The board or council approves all invoices prior to payment as required by charter or statute.

If a local unit of government (authorities and commissions included) is operating within the boundaries of the audited entity and is not included in this or any other audit report, nor do they obtain a stand-alone audit, please enclose the name(s), address(es), and a description(s) of the authority and/or commission.

I, the undersigned, certify that this statement is complete and accurate in all respects.

▼ To our knowledge, bank reconciliations that were reviewed were performed timely.

We have enclosed the following:	Enclosed	Not Requir	Not Required (enter a brief justification)				
Financial Statements	$\boxtimes$						
The letter of Comments and Recommendations							
Other (Describe)	ther (Describe) Letter to						
Certified Public Accountant (Firm Name)		- I	Telephone Number				
Harris Group, CPAs			231-946-8930				
Street Address			City	State	Zip		
731 South Garfield Ave			Traverse City		49686		
Authorizing CPA Signature		rinted Name		License	License Number		
		onald G Ha	onald G Harris, CPA 1101024798				

# NORTHWESTERN REGIONAL AIRPORT COMMISSION REPORT ON FINANCIAL STATEMENTS DECEMBER 31, 2007, 2006 AND 2005

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#### INDEPENDENT AUDITORS' REPORT

Officers and Commissioners of the Northwestern Regional Airport Commission

We have audited the basic financial statements of the Northwestern Regional Airport Commission (the "Commission") as of December 31, 2007, 2006 and 2005 as listed in the table of contents. These financial statements are the responsibility of the Commission's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Northwestern Regional Airport Commission as of December 31, 2007, 2006 and 2005, and results of its operation and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Northwestern Regional Airport Commission has not presented a management discussion and analysis that the Governmental Accounting Standards Board has determined necessary to supplement, although not required to be part of, the basic financial statements.

April 11, 2008

# NORTHWESTERN REGIONAL AIRPORT COMMISSION BALANCE SHEETS DECEMBER 31, 2007, 2006 AND 2005

CURRENT ASSETS:   Cash and cash equivalents   \$4,083,321   \$3,542,421   \$45,876   \$40,000,700   \$963,841   \$445,876   \$40,000,700   \$963,841   \$445,876   \$40,000   \$20,000   \$60,000			2007		2006		2005
Cash and cash equivalents Investments         \$ 4,083,321         \$ 3,542,421         \$ 3,288,511           Accounts receivable, Trade, net of allowance for doubtful accounts of \$27,000 at December 31, 2007 and 2006, and \$10,000 at 2005, respectively         465,838         465,429         401,151           Other receivables         3,009         3,412         3,412           Current portion of note receivable Inventories         51,593         29,390         25,781           Prepaid expenses and construction advances         342,630         106,541         346,767           Total current assets         5,952,181         5,111,034         4,508,086           PROPERTY, PLANT AND EQUIPMENT, less accumulated depreciation         58,050,123         60,084,563         57,719,913           RESTRICTED ASSETS: Cash and investments         3,734,665         3,639,458         3,002,154           Passenger facility charges receivable         60,000         60,000         60,000           Total assets         \$ 67,796,969         \$ 68,895,055         \$ 65,290,153           CURRENT LIABILITIES: Current portion of long-term debt         \$ 140,000         \$ 135,000         \$ 105,000           Accrued expenses         220,865         207,239         221,647           Accrued expenses         478,116         915,763         423,092	ASSETS						
Investments	CURRENT ASSETS:						
Investments	Cash and cash equivalents	\$	4,083,321	\$	3,542,421	\$	3,288,511
Accounts receivable, Trade, net of allowance for doubtful accounts of \$27,000 at December 31, 2007 and 2006, and \$10,000 at 2005, respectively	•	·		·		·	
accounts of \$27,000 at December 31, 2007 and 2006, and \$10,000 at 2005, respectively         465,838         465,429         401,151           Other receivables         3,009         3,412           Current portion of note receivable Inventories         51,593         29,390         25,781           Prepaid expenses and construction advances         342,630         106,541         346,767           Total current assets         5,952,181         5,111,034         4,508,086           PROPERTY, PLANT AND EQUIPMENT, less accumulated depreciation         58,050,123         60,084,563         57,719,913           RESTRICTED ASSETS:         Cash and investments         3,734,665         3,639,458         3,002,154           Passenger facility charges receivable         60,000         60,000         60,000           Total assets         \$67,796,969         \$68,895,055         \$65,290,153           CURRENT LIABILITIES:           Current portion of long-term debt         \$140,000         \$135,000         \$10,000           Accounts payable         \$117,251         \$12,944         96,445           Accrued expenses         \$20,865         207,239         \$21,647           Accrued construction expenses         478,116         915,763         423,092           LONG-TERM DEBT, less current p			, ,		,-		- ,
and \$10,000 at 2005, respectively         465,838         465,429         401,151           Other receivables         3,009         3,412         Current portion of note receivable           Inventories         51,593         29,390         25,781           Prepaid expenses and construction advances         342,630         106,541         346,767           Total current assets         5,952,181         5,111,034         4,508,086           PROPERTY, PLANT AND EQUIPMENT, less accumulated depreciation         58,050,123         60,084,563         57,719,913           RESTRICTED ASSETS:           Cash and investments         3,734,665         3,639,458         3,002,154           Passenger facility charges receivable         60,000         60,000         60,000           Total assets         \$67,796,969         \$68,895,055         \$65,290,153           CURRENT LIABILITIES:           Current portion of long-term debt         \$140,000         \$135,000         \$105,000           Accounts payable         117,251         121,944         96,445           Accured expenses         220,865         207,239         221,647           Accured construction expenses         478,116         915,763         423,092           <							
Other receivables         3,009         3,412           Current portion of note receivable Inventories         51,593         29,390         25,781           Inventories         51,593         29,390         25,781           Prepaid expenses and construction advances         342,630         106,541         346,767           Total current assets         5,952,181         5,111,034         4,508,086           PROPERTY, PLANT AND EQUIPMENT, less accumulated depreciation         58,050,123         60,084,563         57,719,913           RESTRICTED ASSETS:         2         2         2         3,639,458         3,002,154           Passenger facility charges receivable         60,000         60,000         60,000         60,000         60,000           Total assets         \$67,796,969         \$68,895,055         \$65,290,153         \$65,290,153           CURRENT LIABILITIES:           Current portion of long-term debt         \$140,000         \$135,000         \$105,000           Accounts payable         \$117,251         \$12,944         96,445           Accrued expenses         \$20,865         207,239         \$21,647           Accrued construction expenses         \$451,578         \$423,092           LONG-TERM DEBT, less current portion         3,998			465,838		465,429		401.151
Current portion of note receivable Inventories         51,593         29,390         25,781           Prepaid expenses and construction advances         342,630         106,541         346,767           Total current assets         5,952,181         5,111,034         4,508,086           PROPERTY, PLANT AND EQUIPMENT, less accumulated depreciation         58,050,123         60,084,563         57,719,913           RESTRICTED ASSETS:         3,734,665         3,639,458         3,002,154           Passenger facility charges receivable         60,000         60,000         60,000           Total assets         \$ 67,796,969         \$ 68,895,055         \$ 65,290,153           CURRENT LIABILITIES:           Current portion of long-term debt         117,251         121,944         96,445           Accounts payable         117,251         121,944         96,445           Accrued expenses         220,865         207,239         221,647           Accrued construction expenses         478,116         915,763         423,092           LONG-TERM DEBT, less current portion         3,520,000         3,660,000         3,795,000           Total liabilities         3,998,116         4,575,761         4,218,092           NET ASSETS:         1         297,429         293							- , -
Inventories   51,593   29,390   25,781   Prepaid expenses and construction advances   342,630   106,541   346,767   A 5,000			- ,		- ,		
Prepaid expenses and construction advances         342,630         106,541         346,767           Total current assets         5,952,181         5,111,034         4,508,086           PROPERTY, PLANT AND EQUIPMENT, less accumulated depreciation         58,050,123         60,084,563         57,719,913           RESTRICTED ASSETS:			51,593		29,390		25,781
Total current assets         5,952,181         5,111,034         4,508,086           PROPERTY, PLANT AND EQUIPMENT, less accumulated depreciation         58,050,123         60,084,563         57,719,913           RESTRICTED ASSETS:			•		•		•
PROPERTY, PLANT AND EQUIPMENT, less accumulated depreciation         58,050,123         60,084,563         57,719,913           RESTRICTED ASSETS:         3,734,665         3,639,458         3,002,154           Passenger facility charges receivable         60,000         60,000         60,000           Total assets         \$ 67,796,969         \$ 68,895,055         \$ 65,290,153           LIABILITIES:           CURRENT LIABILITIES:         3         117,251         121,944         96,445           Accrued expenses         220,865         207,239         221,647           Accrued expenses         220,865         207,239         221,647           Accrued construction expenses         478,116         915,763         423,092           LONG-TERM DEBT, less current portion         3,520,000         3,660,000         3,795,000           Total liabilities         3,998,116         4,575,761         4,218,092           NET ASSETS:         Invested in capital assets, net of related debt         54,390,123         56,289,563         53,819,913           Restricted for particular use         297,429         293,902         290,453           Unreserved         9,111,301         7,735,829         6,961,695           Total net assets         63,798,853	r		- ,			-	
accumulated depreciation         58,050,123         60,084,563         57,719,913           RESTRICTED ASSETS:         2         3,734,665         3,639,458         3,002,154           Passenger facility charges receivable         60,000         60,000         60,000           Total assets         \$ 67,796,969         \$ 68,895,055         \$ 65,290,153           CURRENT LIABILITIES:           Current portion of long-term debt         \$ 140,000         \$ 135,000         \$ 105,000           Accounts payable         \$ 117,251         \$ 121,944         96,445           Accrued expenses         \$ 220,865         \$ 207,239         \$ 221,647           Accrued construction expenses         478,116         915,763         423,092           LONG-TERM DEBT, less current portion         3,520,000         3,660,000         3,795,000           Total liabilities         3,998,116         4,575,761         4,218,092           NET ASSETS:         1         297,429         293,902         290,453           Unreserved         9,111,301         7,735,829         6,961,695           Total net assets         63,798,853         64,319,294         61,072,061	Total current assets		5,952,181		5,111,034		4,508,086
RESTRICTED ASSETS:           Cash and investments         3,734,665         3,639,458         3,002,154           Passenger facility charges receivable         60,000         60,000         60,000           Total assets         \$ 67,796,969         \$ 68,895,055         \$ 65,290,153           LIABILITIES AND NET ASSETS           Current portion of long-term debt         \$ 140,000         \$ 135,000         \$ 105,000           Accrued expenses         220,865         207,239         221,647           Accrued expenses         220,865         207,239         221,647           Accrued construction expenses         478,116         915,763         423,092           LONG-TERM DEBT, less current portion         3,520,000         3,660,000         3,795,000           Total liabilities         3,998,116         4,575,761         4,218,092           NET ASSETS:           Invested in capital assets, net of related debt         54,390,123         56,289,563         53,819,913           Restricted for particular use         297,429         293,902         290,453           Unreserved         9,111,301         7,735,829         6,961,695           Total net assets         63,798,853         64,319,294         61,072,061 </td <td>PROPERTY, PLANT AND EQUIPMENT, less</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	PROPERTY, PLANT AND EQUIPMENT, less						
Cash and investments         3,734,665         3,639,458         3,002,154           Passenger facility charges receivable         60,000         60,000         60,000           Total assets         \$ 67,796,969         \$ 68,895,055         \$ 65,290,153           LIABILITIES AND NET ASSETS           Current portion of long-term debt         \$ 140,000         \$ 135,000         \$ 105,000           Accrued payable         \$ 117,251         \$ 121,944         96,445           Accrued expenses         \$ 220,865         \$ 207,239         \$ 221,647           Accrued construction expenses         \$ 478,116         \$ 915,763         \$ 423,092           LONG-TERM DEBT, less current portion         \$ 3,998,116         \$ 4,575,761         \$ 4,218,092           NET ASSETS:         Invested in capital assets, net of related debt         \$ 54,390,123         \$ 56,289,563         \$ 53,819,913           Restricted for particular use         \$ 297,429         \$ 293,902         \$ 290,453           Unreserved         \$ 9,111,301         \$ 7,735,829         6,961,695           Total net assets         \$ 63,798,853         \$ 64,319,294         \$ 61,072,061	accumulated depreciation		58,050,123		60,084,563		57,719,913
Passenger facility charges receivable	RESTRICTED ASSETS:						
Total assets   \$ 67,796,969   \$ 68,895,055   \$ 65,290,153	Cash and investments		3,734,665		3,639,458		3,002,154
LIABILITIES AND NET ASSETS           CURRENT LIABILITIES:           Current portion of long-term debt         \$ 140,000         \$ 135,000         \$ 105,000           Accounts payable         \$ 117,251         \$ 121,944         \$ 96,445           Accrued expenses         \$ 220,865         \$ 207,239         \$ 221,647           Accrued construction expenses         \$ 451,578         \$ 207,239         \$ 221,647           Total current liabilities         \$ 478,116         \$ 915,763         \$ 423,092           LONG-TERM DEBT, less current portion         \$ 3,520,000         \$ 3,660,000         \$ 3,795,000           Total liabilities         \$ 3,998,116         \$ 4,575,761         \$ 4,218,092           NET ASSETS:         Invested in capital assets, net of related debt         \$ 54,390,123         \$ 56,289,563         \$ 53,819,913           Restricted for particular use         \$ 297,429         \$ 293,902         \$ 290,453           Unreserved         \$ 9,111,301         \$ 7,735,829         \$ 6,961,695           Total net assets         \$ 63,798,853         \$ 64,319,294         \$ 61,072,061	Passenger facility charges receivable		60,000		60,000		60,000
LIABILITIES AND NET ASSETS           CURRENT LIABILITIES:           Current portion of long-term debt         \$ 140,000         \$ 135,000         \$ 105,000           Accounts payable         \$ 117,251         \$ 121,944         \$ 96,445           Accrued expenses         \$ 220,865         \$ 207,239         \$ 221,647           Accrued construction expenses         \$ 451,578         \$ 207,239         \$ 221,647           Total current liabilities         \$ 478,116         \$ 915,763         \$ 423,092           LONG-TERM DEBT, less current portion         \$ 3,520,000         \$ 3,660,000         \$ 3,795,000           Total liabilities         \$ 3,998,116         \$ 4,575,761         \$ 4,218,092           NET ASSETS:         Invested in capital assets, net of related debt         \$ 54,390,123         \$ 56,289,563         \$ 53,819,913           Restricted for particular use         \$ 297,429         \$ 293,902         \$ 290,453           Unreserved         \$ 9,111,301         \$ 7,735,829         \$ 6,961,695           Total net assets         \$ 63,798,853         \$ 64,319,294         \$ 61,072,061							
CURRENT LIABILITIES:           Current portion of long-term debt         \$ 140,000         \$ 135,000         \$ 105,000           Accounts payable         117,251         121,944         96,445           Accrued expenses         220,865         207,239         221,647           Accrued construction expenses         451,578         451,578           Total current liabilities         478,116         915,763         423,092           LONG-TERM DEBT, less current portion         3,520,000         3,660,000         3,795,000           Total liabilities         3,998,116         4,575,761         4,218,092           NET ASSETS:         Invested in capital assets, net of related debt         54,390,123         56,289,563         53,819,913           Restricted for particular use         297,429         293,902         290,453           Unreserved         9,111,301         7,735,829         6,961,695           Total net assets         63,798,853         64,319,294         61,072,061	Total assets	\$	67,796,969	\$	68,895,055	\$	65,290,153
Current portion of long-term debt       \$ 140,000       \$ 135,000       \$ 105,000         Accounts payable       \$ 117,251       \$ 121,944       96,445         Accrued expenses       \$ 220,865       \$ 207,239       \$ 221,647         Accrued construction expenses       \$ 451,578       \$ 221,647         Total current liabilities       \$ 478,116       \$ 915,763       \$ 423,092         LONG-TERM DEBT, less current portion       \$ 3,520,000       \$ 3,660,000       \$ 3,795,000         Total liabilities       \$ 3,998,116       \$ 4,575,761       \$ 4,218,092         NET ASSETS:       \$ 10,000,000       \$ 10,000,000       \$ 10,000,000       \$ 3,795,000       \$ 3,660,000       \$ 3,795,000         NET ASSETS:       \$ 10,000,000,000       \$ 3,819,913       \$ 3,998,116       \$ 4,575,761       \$ 4,218,092         NET ASSETS:       \$ 10,000,000,000       \$ 10,000,000       \$ 20,000,000       \$ 20,000,000       \$ 3,819,913         Restricted for particular use       \$ 297,429       \$ 293,902       \$ 290,453         Unreserved       \$ 9,111,301       \$ 7,735,829       \$ 6,961,695         Total net assets       \$ 63,798,853       \$ 64,319,294       \$ 61,072,061	LIABILITIES AND NET ASSETS						
Current portion of long-term debt       \$ 140,000       \$ 135,000       \$ 105,000         Accounts payable       \$ 117,251       \$ 121,944       96,445         Accrued expenses       \$ 220,865       \$ 207,239       \$ 221,647         Accrued construction expenses       \$ 451,578       \$ 221,647         Total current liabilities       \$ 478,116       \$ 915,763       \$ 423,092         LONG-TERM DEBT, less current portion       \$ 3,520,000       \$ 3,660,000       \$ 3,795,000         Total liabilities       \$ 3,998,116       \$ 4,575,761       \$ 4,218,092         NET ASSETS:       \$ 10,000,000       \$ 10,000,000       \$ 10,000,000       \$ 3,795,000       \$ 3,660,000       \$ 3,795,000         NET ASSETS:       \$ 10,000,000,000       \$ 3,819,913       \$ 3,998,116       \$ 4,575,761       \$ 4,218,092         NET ASSETS:       \$ 10,000,000,000       \$ 10,000,000       \$ 20,000,000       \$ 20,000,000       \$ 3,819,913         Restricted for particular use       \$ 297,429       \$ 293,902       \$ 290,453         Unreserved       \$ 9,111,301       \$ 7,735,829       \$ 6,961,695         Total net assets       \$ 63,798,853       \$ 64,319,294       \$ 61,072,061	CURRENT LIARII ITIES:						
Accounts payable       117,251       121,944       96,445         Accrued expenses       220,865       207,239       221,647         Accrued construction expenses       451,578       451,578         Total current liabilities       478,116       915,763       423,092         LONG-TERM DEBT, less current portion       3,520,000       3,660,000       3,795,000         Total liabilities       3,998,116       4,575,761       4,218,092         NET ASSETS:       Invested in capital assets, net of related debt       54,390,123       56,289,563       53,819,913         Restricted for particular use       297,429       293,902       290,453         Unreserved       9,111,301       7,735,829       6,961,695         Total net assets       63,798,853       64,319,294       61,072,061		\$	140 000	\$	135 000	\$	105 000
Accrued expenses       220,865       207,239       221,647         Accrued construction expenses       451,578       451,578         Total current liabilities       478,116       915,763       423,092         LONG-TERM DEBT, less current portion       3,520,000       3,660,000       3,795,000         Total liabilities       3,998,116       4,575,761       4,218,092         NET ASSETS:       Invested in capital assets, net of related debt       54,390,123       56,289,563       53,819,913         Restricted for particular use       297,429       293,902       290,453         Unreserved       9,111,301       7,735,829       6,961,695         Total net assets       63,798,853       64,319,294       61,072,061		Ψ	•	Ψ		Ψ	
Accrued construction expenses       451,578         Total current liabilities       478,116       915,763       423,092         LONG-TERM DEBT, less current portion       3,520,000       3,660,000       3,795,000         Total liabilities       3,998,116       4,575,761       4,218,092         NET ASSETS:       Invested in capital assets, net of related debt       54,390,123       56,289,563       53,819,913         Restricted for particular use       297,429       293,902       290,453         Unreserved       9,111,301       7,735,829       6,961,695         Total net assets       63,798,853       64,319,294       61,072,061			·		·		
Total current liabilities       478,116       915,763       423,092         LONG-TERM DEBT, less current portion       3,520,000       3,660,000       3,795,000         Total liabilities       3,998,116       4,575,761       4,218,092         NET ASSETS:       Invested in capital assets, net of related debt Restricted for particular use       54,390,123       56,289,563       53,819,913         Restricted for particular use       297,429       293,902       290,453         Unreserved       9,111,301       7,735,829       6,961,695         Total net assets       63,798,853       64,319,294       61,072,061	•		220,003				221,047
LONG-TERM DEBT, less current portion         3,520,000         3,660,000         3,795,000           Total liabilities         3,998,116         4,575,761         4,218,092           NET ASSETS:         Invested in capital assets, net of related debt Restricted for particular use         54,390,123         56,289,563         53,819,913           Restricted for particular use         297,429         293,902         290,453           Unreserved         9,111,301         7,735,829         6,961,695           Total net assets         63,798,853         64,319,294         61,072,061	rectued construction expenses				431,370		
Total liabilities 3,998,116 4,575,761 4,218,092  NET ASSETS: Invested in capital assets, net of related debt 54,390,123 56,289,563 53,819,913 Restricted for particular use 297,429 293,902 290,453 Unreserved 9,111,301 7,735,829 6,961,695  Total net assets 63,798,853 64,319,294 61,072,061	Total current liabilities		478,116		915,763		423,092
NET ASSETS:         Invested in capital assets, net of related debt       54,390,123       56,289,563       53,819,913         Restricted for particular use       297,429       293,902       290,453         Unreserved       9,111,301       7,735,829       6,961,695         Total net assets       63,798,853       64,319,294       61,072,061	LONG-TERM DEBT, less current portion		3,520,000		3,660,000		3,795,000
NET ASSETS:         Invested in capital assets, net of related debt       54,390,123       56,289,563       53,819,913         Restricted for particular use       297,429       293,902       290,453         Unreserved       9,111,301       7,735,829       6,961,695         Total net assets       63,798,853       64,319,294       61,072,061							
Invested in capital assets, net of related debt       54,390,123       56,289,563       53,819,913         Restricted for particular use       297,429       293,902       290,453         Unreserved       9,111,301       7,735,829       6,961,695         Total net assets       63,798,853       64,319,294       61,072,061	Total liabilities		3,998,116		4,575,761		4,218,092
Invested in capital assets, net of related debt       54,390,123       56,289,563       53,819,913         Restricted for particular use       297,429       293,902       290,453         Unreserved       9,111,301       7,735,829       6,961,695         Total net assets       63,798,853       64,319,294       61,072,061	NET ASSETS:						
Restricted for particular use         297,429         293,902         290,453           Unreserved         9,111,301         7,735,829         6,961,695           Total net assets         63,798,853         64,319,294         61,072,061			54 390 123		56 289 563		53 819 913
Unreserved         9,111,301         7,735,829         6,961,695           Total net assets         63,798,853         64,319,294         61,072,061	*						
Total net assets 63,798,853 64,319,294 61,072,061	•		*		,		·
			2,221,001		.,,		3,231,025
Total liabilities and net assets \$ 67,796,969 \$ 68,895,055 \$ 65,290,153	Total net assets		63,798,853		64,319,294		61,072,061
	Total liabilities and net assets	\$	67,796,969	\$	68,895,055	\$	65,290,153

The accompanying notes are an integral part of these financial statements.

# NORTHWESTERN REGIONAL AIRPORT COMMISSION STATEMENTS OF REVENUES, EXPENSES AND CHANGE IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2007, 2006 AND 2005

		2007		2006		2005
OPERATING REVENUES:			-		-	
Rental income	\$	1,404,283	\$	1,398,610	\$	1,364,793
Rent-A-Car concessions		662,756		654,997		618,805
Auto parking		948,311		890,474		895,162
Landing fees		415,045		430,992		427,123
Aviation fuel and oil		179,166		199,893		176,700
State grant						188,637
Rental car fuel		269,982		43,095		27,100
Advertising		44,225		42,090		39,825
Ground transportation fees		2,818		1,546		1,493
Concessions		7,730		8,986		9,678
Tie downs		10,361		7,974		5,139
TSA Reimbursements		142,490		149,731		100,562
Miscellaneous		101,682		47,929		84,247
Total operating revenues		4,188,849		3,876,317		3,939,264
OPERATING EXPENSES:						
Depreciation		2,537,191		2,055,480		1,838,829
Salaries and wages		1,011,261		924,560		921,096
Utilities		568,699		534,213		585,230
Repairs and maintenance		332,402		318,638		335,767
Facilities demolition		192,009		,		,
Payroll taxes and benefits		323,445		313,728		314,726
Advertising and promotion		129,433		96,496		94,584
Janitor services		127,196		113,651		110,042
Rental car fuel		260,235		46,329		27,822
Pension expense		117,551		113,902		104,719
Professional services		233,087		225,196		373,446
Contracted fire protection services		302,701		318,477		280,878
Insurance		119,179		119,564		109,623
Equipment rental and repair		175,691		134,310		143,307
Supplies and other expenses		63,575		43,479		44,425
Telephone		26,408		38,255		27,293
Consolidated facility charge expenditures		29,020		25,909		39,367
Bad debts				17,000		2,816
Total operating expenses		6,549,083		5,439,187		5,353,970
OPERATING INCOME (LOSS)		(2,360,234)		(1,562,870)		(1,414,706)
NONOPERATING REVENUES (EXPENSES)						
Interest income		223,532		159,410		30,981
Interest expense		(145,727)		(146,453)		(139,952)
Gain (loss) from disposal of capital assets		(2,910,532)				
Gain (loss) from sale of investments				1		89,955
Total nonoperating revenues (expenses) – net		(2,832,727)		12,958		(19,016)
INCOME (LOSS) BEFORE CONTRIBUTIONS		(5,192,961)		(1,549,912)		(1,433,722)
The accompanying notes are an integral part of these finan	cial st	atements.				

# NORTHWESTERN REGIONAL AIRPORT COMMISSION STATEMENTS OF REVENUES, EXPENSES AND CHANGE IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2007, 2006 AND 2005 (continued)

	2007	2006	2005
INCOME (LOSS) BEFORE CONTRIBUTIONS (from previous page)	(5,192,961)	(1,549,912)	(1,433,722)
CAPITAL CONTRIBUTIONS AND CHARGES	4,672,520	4,797,145	7,894,529
CHANGE IN NET ASSETS	(520,441)	3,247,233	6,460,807
NET ASSETS, beginning of year	64,319,294	61,072,061	54,611,254
NET ASSETS, end of year	\$ 63,798,853	\$ 64,319,294	\$ 61,072,061

# NORTHWESTERN REGIONAL AIRPORT COMMISSION STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2007, 2006 AND 2005

	2007	2006	2005
CACH ELOWIC EDOM ODED ATING ACTIVITIES			
CASH FLOWS FROM OPERATING ACTIVITIES Cash received from operating revenues	\$ 4,188,843	3 \$ 3,808,628	\$ 3,836,136
Cash paid to suppliers and employees	(3,968,739		(3,181,788)
Net cash (used) provided by operating activities	220,104	1,124,206	654,348
CASH FLOWS FROM CAPITAL AND RELATED			
FINANCING ACTIVITIES Proceeds from debt			3,900,000
Payments on debt	(135,000	(105,000)	3,700,000
Interest paid	(145,727		(139,952)
Note receivable payments received			18,612
Purchase of property, plant and equipment	(611,269	9) (719,211)	(2,453,369)
Receipts of passenger facility charges	916,995		891,544
Receipts of customer facility charges	209,421	191,634	163,628
Net cash provided (used) by capital and related financing activities	234,420	125,563	2,380,463
CASH FLOWS FROM INVESTING ACTIVITIES Sale (Purchase) of investments and restricted cash			
and investments	(137,156	5) (1,155,269)	(486,618)
Interest received	223,532	2 159,410	30,981
Net cash provided (used) by investing activities	86,376	(995,859)	(455,637)
NET INCREASE (DECREASE) IN CASH AND	540,000	252.010	2.570.174
CASH EQUIVALENTS	540,900	253,910	2,579,174
CASH AND CASH EQUIVALENTS, beginning of year	3,542,421	3,288,511	709,337
CASH AND CASH EQUIVALENTS, end of year	\$ 4,083,321	\$ 3,542,421	\$ 3,288,511
NONCACH FINANCING AND INVESTING			
NONCASH FINANCING AND INVESTING ACTIVITIES			
The Commission had noncash capital and related financing activities as follows:			
Acquisition of property, plant and equipment			
through grants	\$ 3,546,104	\$ 3,700,918	\$ 6,839,355

# NORTHWESTERN REGIONAL AIRPORT COMMISSION STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2007, 2006 AND 2005 (Continued)

	2007	2006	2005
RECONCILIATION OF OPERATING INCOME (LOSS)			
TO CASH PROVIDED (USED) BY OPERATING			
ACTIVITIES:			
Operating Income (loss)	\$ (2,360,234)	\$ (1,562,870)	\$ (1,414,706)
Adjustments necessary to reconcile operating income to			
cash provided (used) by operating activities:			
Depreciation	2,537,191	2,055,480	1,838,829
Decrease (Increase) in:			
Accounts receivable – trade	(6)	(67,690)	(103,128)
Prepaid expenses	(236,089)	240,226	596,120
Inventories	(22,203)	(3,609)	11,919
Increase (Decrease) in:			
Accounts payable	(4,693)	25,499	(339,242)
Accrued expenses	306,138	(437,170)	64,556
Total adjustments	2,580,338	2,687,076	2,069,054
Cash provided (used) by operating activities	\$ 220,104	\$ 1,124,206	\$ 654,348

The accompanying notes are an integral part of these financial statements.

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### General

The Northwestern Regional Airport Commission (the "Commission") is a governmental entity consisting of representatives from Grand Traverse and Leelanau Counties. The Commission operates and maintains the Cherry Capital Airport (the "Airport") in Traverse City, MI.

# **Defining the Reporting Entity**

The Northwestern Regional Airport Commission is the basic level of government that has oversight responsibility and control over all activities related to the operations of the Airport. The Commission is eligible to receive funding from local, State and Federal governmental sources and must comply with the concomitant requirements of these funding source entities.

The Commission is not included in any other governmental "reporting entity", as defined by Governmental Accounting Standards Board Statement #14, since the Commission has decision making authority, the power to designate management, the ability to significantly influence operations and retain primary accountability for fiscal matters.

The process of preparing financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues, and expenditures. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

# **Cash Equivalents**

The Commission considers all unrestricted deposits and temporary investments with an original maturity of three months or less to be cash equivalents.

#### **Inventory**

Inventory consists mainly of maintenance supplies and is stated at the lower of cost or market. Cost is determined using the FIFO (first in, first out) method of inventory valuation.

#### **Revenue Recognition**

The Commission earns and records a significant portion of their operating revenues from rental fees charged to airlines who regularly operate flights at the airport, rents charged to airport-based car rental agencies, parking fees, landing fees based on the number of landings and weight of the aircraft, as well as aviation fuel and oil sales. All leases are accounted for as operating leases, whereby revenue is recognized in the period the facility use is provided.

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

# **Property, Plant and Equipment**

Fixed assets are stated at cost. Depreciation is computed on the straight-line basis over the estimated useful lives of the assets. No depreciation is provided on construction in progress until the project is complete and the asset is placed in service. Estimated useful lives of fixed assets are as follows:

Landing facilities and road	10 - 20 years
Building and improvements	10 - 39 years
Furniture and equipment	5 - 33 years

Depreciation recognized on assets acquired or constructed through resources externally restricted for capital acquisition is closed to the appropriate contributed capital account. Net income adjusted by the amount of depreciation on property, plant and equipment acquired in this manner is closed to unrestricted retained earnings. Costs of maintenance and repairs are charged to expense when incurred.

# **Compensated Absences**

Vacation and sick leave benefits are charged to operations when earned by the Commission's employees. Unused benefits are recorded as a current liability and are included with accrued expenses on the balance sheet. The amount of accrued vacation was \$34,646, \$30,061 and \$32,531 and the accrued sick pay was \$72,207, \$68,371 and \$66,109 at December 31, 2007, 2006 and 2005, respectively.

#### **Pension Plan**

All Airport employees are covered under the Michigan Municipal Employees Retirement System. Participants' contributions were funded 100% by the Commission. It is the Commission's policy to fund retirement costs annually as incurred.

#### **Tax Status**

The Commission is a governmental entity exempt from income taxes under Section 501(c)(1) of the Internal Revenue Code.

## **NOTE 2 – DEPOSITS AND INVESTMENTS**

The Commission's deposits and investments at December 31, 2007, 2006 and 2005 are composed of the following:

	2007		2006 2005					
	Cash and		Cash and			Cash and		
	Cash	Restricted	Cash		Restricted	Cash		Restricted
	<u>Equivalents</u> <u>Investments</u>	<u>Assets</u>	<b>Equivalents</b>	<u>Investments</u>	<u>Assets</u>	<b>Equivalents</b>	<u>Investments</u>	<u>Assets</u>
Deposits Investments Petty cash	\$ 4,082,171 \$ 1,005,790	\$ 2,685,945 0 1,048,720	\$ 3,541,271	\$ 963,841	\$ 2,641,739 997,719	\$ 3,287,411	\$ 445,876	\$ 2,521,170 480,984
On hand	1,150		1,150			1,100		
Total	\$ 4,083,321 \$ 1,005,790	\$ 3,734,665	\$ 3,542,421	\$ 963,841	\$ 3,639,458	\$ 3,288,511	\$ 445,876	\$ 3,002,154

The above deposits are uncollaterized and are held with financial institutions which provide FDIC insurance coverage. The uninsured balances of these accounts reported by the financial institutions (without recognition of checks written but not yet cleared or of deposits in transit) total \$3,496,722, \$3,375,819 and \$2,700,073 at December 31, 2007, 2006 and 2005, respectively. The amount covered by Federal Depository Insurance is \$594,054.

## **Investments**

The Commission had the following investments as of December 31, 2007:

Investment	Maturity	Rating	F	air Value
_				_
U.S. Treasury Bills – FHLB	6/12/2008	AAA/AAA	\$	194,977
U.S. Treasury Bills – FFCB	9/17/2008	AAA/AAA		196,539
U.S. Treasury Bills - FHLMC MTN	4/16/2008	AAA/AAA		95,941
Money Market Fund				31,351
Money Market Fund				107,468
Money Market Fund				422,445
U.S. Treasury Bills – FFCB	9/17/2008	AAA/AAA		173,083
U.S. Treasury Bills – FHLB	6/12/2008	AAA/AAA		196,560
U.S. Treasury Bills - FHLMC MTN	4/16/2008	AAA/AAA		97,523
Money Market Fund				11,995
U.S. Treasury Bills - FNMA MTN	10/1/2008	AAA/AAA		54,469
U.S. Treasury Bills – FNMA	6/18/2008	AAA/AAA		98,970
U.S. Treasury Bills – FHLB	1/25/2008	AAA/AAA		98,595
Money Market Fund				274,596
			\$	2,054,512

Rating noted is by Moody's and S&P.

#### NOTE 2 – DEPOSITS AND INVESTMENTS - continued

Interest Rate Risk – The Commission does not have a formal investment policy that limits investment maturities as a means of managing its exposure to fail value losses arising from increasing interest rates.

Credit Risk - State statutes authorize the Commission to invest in bonds and other direct and certain indirect obligations of the U.S. Treasury; certificates of deposit, savings accounts, deposit accounts, or depository receipts of a bank, saving and loan association, or credit union, which is a member of the Federal Deposit Insurance Corporation, Federal Savings and Loan Insurance Corporation, or Nation Credit Union Administration, respectively; in commercial paper rated at the time of purchase within the three highest classifications established by not less than two standard rating services and which mature not more than 270 days after the date of purchase. The Commission is also authorized to invest in U.S. Government or federal agency obligation repurchase agreements, bankers' acceptances of U.S. banks, and mutual funds composed of investments as outlined above. The Commission has no investment policy that would further limit its investment choices.

Concentration of Credit Risk – The Commission places no limit on the amount the district may invest in any one issuer.

# NOTE 3 – PROPERTY, PLANT AND EQUIPMENT

A summary of the property, plant and equipment is as follows:

	2007			2006	2005		
Land Landing facilities and road Buildings and improvements Furniture and equipment Construction in progress	\$	700,333 15,769,128 53,740,708 5,498,411 257,984	\$	700,333 14,052,863 54,308,460 4,848,220 4,328,291	\$	700,333 14,051,286 47,752,868 2,901,266 8,406,794	
Less accumulated depreciation  Net carrying amount	<del></del>	75,966,564 17,916,441 58,050,123	\$	78,238,167 18,153,604 60,084,563	\$	73,812,547 16,092,634 57,719,913	

# NOTE 3 - PROPERTY, PLANT AND EQUIPMENT - continued

Construction in progress consists of the following:

2007
2006
2005

	2007	2000	2003
Acquire snow removal equipment – Sweeper, Loader, and Blower,; Update Airport Master Plan; Construct Aircraft Rescue and Fire Fighting Building (Design Only); Construct Snow Removal Equipment Building (Design Only)	\$	\$ 379,966	\$ 1,790,312
Construct Aircraft Rescue and Fire Fighting Security Building			2,089,802
Construct Aircraft Rescue and Fire Fighting/Security Building And acquire Snow Removal Equipment			733,685
Acquire aircraft rescue and fire fighting vehicle; install misc NAVIDS, install perimeter fence; install Runway 10-28 surface sensors		1,593,504	27,670
Construct Runway 18/36 Safety Area		993,537	925,568
Construct Building for Snow Removal Equipment		1,109,118	
Rehabilitation of Lighting, Sensors, and airfield signs; Runway 10-28	257,414	228,166	
Update master plan	570		
Local share of construction unallocated to specific project number by the Michigan Department of Transportation		24,000	23,216
Closed projects	 	 	 2,816,541
	\$ 257,984	\$ 4,328,291	\$ 8,406,794

The cost of future construction and equipment additions in progress at December 31, 2007 is expected to be \$126,958, of which \$100,187 will be financed through grants. The Commission has satisfied its funding requirements for projects under construction at December 31, 2007.

## **NOTE 4 – RESTRICTED ASSETS**

Restricted assets consist of cash and investments set aside by the Commission for the following reasons:

		2007	 2006	 2005
Proceeds from passenger facility charges	\$	3,407,881	\$ 3,235,549	\$ 2,546,415
Receivables for passenger facility charges		60,000	60,000	60,000
Proceeds from customer facility charges		29,355	110,007	165,286
Proceeds from the sale of auto maintenance building		48,308	47,735	47,735
Allocated proceeds from sale of property by governmental unit		116,778	115,393	113,944
Proceeds from the sale of Aeropark lot	-	132,343	 130,774	 128,774
Total	\$	3,794,665	\$ 3,699,458	\$ 3,062,154

The proceeds from passenger facility charges, plus interest earned on the funds, have been restricted for approved projects in accordance with Federal regulations.

The proceeds from the customer facility charges, plus interest earned on the funds, have been restricted for the construction of the rental car wash facility.

The proceeds from the sales of the auto maintenance building and the governmental property, plus any interest earned on these funds, have been restricted by the Commission for future airport improvements.

The proceeds from the sale of the Aeropark lot, plus interest earned on the funds, have been restricted for future airport improvements.

## **NOTE 5 – LONG-TERM DEBT**

Airport Revenue Bonds, Series 2005 were obtained from Municipal Financial Consultants Incorporated. At December 31, 2007, long-term obligations currently outstanding are as follows:

Airport Revenue Bonds, Series 2005 payable in annual installments of \$135,000 to \$290,000 from August 2007 through February 2025, interest at 2.15 to 4.50%

\$ 3,660,000

# NOTE 5 - LONG-TERM DEBT - continued

The annual requirements to amortize long-term obligations outstanding as of December 31, 2007 including interest of \$1,544,136 are as follows:

Year ending December 31,	 Principal		Interest	Total		
2008	\$ 140,000	\$	139,843	\$	279,843	
2009	145,000		136,207		281,207	
2010	150,000		132,185		282,185	
2011	160,000		127,568		287,568	
2012	165,000		122,365		287,365	
2013 - 2017	920,000		517,685		1,437,685	
2018 - 2022	1,150,000		311,472		1,461,472	
2023 - 2025	 830,000		56,811		886,811	
	\$ 3,660,000	\$	1,544,136	\$	5,204,136	

The following is a summary of the changes in long-term liabilities for the year ended December 31, 2007:

2007.	Beginning balance	Additions	Reductions	Ending Balance	Due within one year
Bonds payable: Revenue Bonds	\$ 3,795,000	\$	\$ 135,000	\$ 3,660,000	\$ 140,000

Interest expense for the year ended December 31, 2007 was \$145,727.

# **NOTE 6 – CAPITAL GRANTS**

As of December 31, 2007, the Commission has contracted with Federal and State agencies to construct facilities and purchase equipment. Not all of the funding the Commission is eligible to receive has been released to them, as the projects have not been completed. A schedule of grants earned and for which funding is still available is presented below.

Project	Grant Amount	2005	2006	2007	Amount Remaining at 12/31/07
Rehabilitation of Lighting, Sensors, and airfield signs; Runway 10-28	\$ 243,000	\$	\$ 205,350	\$ 26,323	\$ 11,327
Update master plan Closed contracts	112,069	11,377,465	6,634,005	555 3,519,226	111,514
Totals		\$ 11,377,465	\$ 6,839,355	\$ 3,546,104	\$ 122,841

<sup>\*</sup> Projects considered complete as of December 31, 2007

#### NOTE 7 – LOCAL GOVERNMENT REPRESENTATION

By resolution adopted during 1990, Grand Traverse County was granted representation by five members and Leelanau County two members on the Commission's Board. At the same time, Antrim, Benzie and Kalkaska Counties were granted the opportunity to join the Commission with two representatives from Antrim County and one member each from Benzie and Kalkaska Counties. As of December 31, 2007, Antrim, Benzie and Kalkaska Counties had not joined the Commission.

#### **NOTE 8 – OPERATING LEASES**

The Northwestern Regional Airport Commission entered into a lease agreement on May 1, 1972 with the City of Traverse City. The terms of the lease provide that all Airport land, buildings and appurtenances owned and controlled by the City will be leased for a period of 40 years for \$1, with options to renew. The Commission also accepted responsibility for maintenance and operating expenses related to the property. On July 3, 1990, the City of Traverse City transferred property and assigned its interest in the lease agreement to Grand Traverse and Leelanau Counties. In 1990, the Counties agreed to extend the operating agreement to 50 years, which was reduced to written agreement executed by the counties and the Commission on February 17, 2002. Due to the Commission's creation by contract between the counties, title to the airport merged into the counties (and the Commission) at the time of conveyance from the City, thereby relieving the counties of the need to extend the original lease. The Northwestern Regional Airport Commission continues to operate the airport through 2040 by written agreement of the counties as referenced above.

#### **NOTE 9 – PENSION PLAN**

## **Plan Description**

The Northwestern Regional Airport Commission participates in the Michigan Municipal Employees Retirement System, an agent multiple-employer defined benefit pension plan that covers all eligible employees of the Commission. The system provides retirement, disability and death benefits to plan members and their beneficiaries. The Michigan Municipal Employees Retirement System issues a publicly available financial report that includes financial statements and required supplementary information for the system. That report may be obtained by writing to Michigan Municipal Employees Retirement System, 447 North Canal, Lansing, MI 48917 or by calling (517) 622-3197.

## **Funding Policy**

The obligation to contribute to and maintain the system for these employees was established by negotiation with the Commission's competitive bargaining units. It is the Commission's policy to annually fund the plan in an amount equal to the annual required contribution.

# NOTE 9 - PENSION PLAN - continued

#### **Annual Pension Cost**

For the year ended December 31, 2007, 2006 and 2005, the Commission's annual pension cost of \$117,551, \$113,902 and \$104,719 for the plan was equal to the Commission's required and actual contribution. The annual required contribution was determined as part of the actuarial valuation at December 31, 2006, using the entry age normal cost funding method. Significant actuarial assumptions used include (a) an 8.0% investment rate of return, (b) projected salary increases of 4.5% plus a percentage based on an age-related scale to reflect merit, longevity and promotional salary increases, and (c) 2.5% per year cost of living adjustments. Both (a) and (b) include an inflation component of 3%. The actuarial value of assets was determined using techniques that smooth the effects of short-term volatility over a four-year period. The unfunded actuarial liability is being amortized as a level annual percentage of payroll payment required to amortize the unfunded actuarial accrual liability over 30 years.

# **Three-year Trend Information**

•	2005		 2006		2007
Annual pension cost	\$	104,719	\$ 113,902	\$	117,551
Percentage of APC contributed		100%	100%		100%
Net pension obligation					
Actuarial value of assets		2,070,664	2,265,058		2,511,119
Actuarial accrued liability (entry age)		2,640,600	2,807,632		2,992,970
Unfunded AAL		569,936	542,574		481,851
Funded ratio		78%	81%		83.9%
Covered payroll		830,895	870,170		874,363
UAAL as a percentage of covered payroll		69%	62%		55%

# NOTE 10 - COMMITMENTS AND CONTINGENCIES

## **Legal Actions**

The Commission is involved in legal actions and may be contingently liable for environmental damages and other costs arising in the ordinary course of business. In the opinion of the Commission, any actions with respect to these matters will not materially affect the Commission's results of operations or financial position.

# **Risk Management**

The Commission is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The Commission is included under the County of Grand Traverse's coverage in the Michigan Municipal Risk Management Authority for risk of loss relating to its real property.

The Authority is a municipal self-insurance entity operating pursuant to the State of Michigan Public Act 138 of 1982. The purpose of the Authority is to administer a risk management fund, which provides members with loss protection for general and auto liability, motor vehicle physical damage and property.

## **NOTE 10 – COMMITMENTS AND CONTINGENCIES - continued**

## **Risk Management - continued**

The Authority has entered into reinsurance agreements providing for loss coverage in excess of the amounts to be retained by the Authority and individual members. An individual member's maximum retention on general liability and auto liability is \$50,000. The limits on auto physical damage are \$10,000 per unit and \$30,000 per occurrence. The retention limits for property coverage are subject to a \$1,000 deductible with 10% of the first \$100,000 to be paid by the member. Some members have individual retention levels different than the ones previously stated.

In the event a reinsurance company does not meet its obligations to the Authority, responsibility for payment of any unreimbursed claims will be that of the Authority Reinsurance Fund.

The Authority has retained certain levels of risk rather than obtaining coverage through reinsurance agreements. The Authority established the Authority Reinsurance Fund in order to participate in the reinsurance agreements. Individual members are provided the same level of coverage previously afforded through a combination of the reinsurance agreements and the Reinsurance Fund.

In addition, the Authority purchases insurance for certain risks not covered by the reinsurance agreements.

The Commission carries commercial insurance for all other risks of loss including workers' compensation and health insurance. Settled claims resulting from these risks have not exceeded commercial insurance coverage in any of the past three fiscal years.

## NOTE 11 - RECLASSIFICATION OF AMOUNTS

Certain amounts previously reported have been reclassified to conform to the 2007 presentation.



# INDEPENDENT AUDITORS' REPORT ON ADDITIONAL INFORMATION

Our report on our audit of the financial statements of the Northwestern Regional Airport Commission for December 31, 2007, 2006 and 2005 appears on page 1. That audit was made for the purpose of forming an opinion on the financial statements taken as a whole. The additional information on pages 19 through 24 is presented for the purposes of additional analysis and is not a required part of the financial statements. Such information has been subjected to the auditing procedures applied in the audit of the financial statements taken as a whole.

Certified Public Accountants April 11, 2008

# NORTHWESTERN REGIONAL AIRPORT COMMISSION SCHEDULES OF REVENUES, EXPENDITURES AND OTHER FINANCING USES – BUDGET (CASH BASIS) AND ACTUAL (ACCRUAL BASIS EXCLUDING DEPRECIATION AND BAD DEBT EXPENSE) YEARS ENDED DECEMBER 31, 2007, 2006 AND 2005

				2007						
		D. 1			Fa	riance -		2006		2005
ODED ATING DEVENIUES		Budget		Actual	(Unf	avorable)		Actual		Actual
OPERATING REVENUES: Rental income	\$	1 406 012	¢	1,404,283	\$	(1.720)	¢	1 200 610	¢	1 264 702
Rent-A-Car concessions	Ф	1,406,013 655,250	\$	662,756	Ф	(1,730) 7,506	\$	1,398,610 654,997	\$	1,364,793 618,805
Auto parking		955,500		948,311		(7,189)		890,474		895,162
Landing fees		419,885		415,045		(4,840)		430,992		427,123
Aviation fuel and oil		152,050		179,166		27,116		199,893		176,700
State grant		132,030		179,100		27,110		199,893		188,637
Rental car fuel		144,100		269,982		125,882		43,095		27,100
Advertising		42,000		44,225		2,225		42,090		39,825
Ground transportation fees		2,950		2,818		(132)		1,546		1,493
Concessions		6,000		7,730		1,730		8,986		9,678
Tie downs		8,680		10,361		1,730		7,974		5,139
TSA reimbursements		144,000		142,490		(1,510)		149,731		100,562
Miscellaneous		287,300		101,682		(1,510)		47,929		84,247
Miscenaneous		267,300	_	101,062	-	(165,016)	_	41,929		04,247
Total operating revenues		4,223,728		4,188,849		(34,879)		3,876,317		3,939,264
OPERATING EXPENSES:										
Salaries and wages		1,105,968		1,011,261		94,707		924,560		921,096
Utilities		579,000		568,699		9,301		534,213		585,230
Repairs and maintenance		455,375		524,411		(69,036)		318,638		335,767
Payroll taxes and benefits		394,959		323,445		71,514		313,728		314,726
Advertising and promotion		252,400		129,433		122,967		96,496		94,584
Janitor services		138,125		127,196		10,929		113,651		110,042
Rental car fuel		131,000		260,235		(129,235)		46,329		27,822
Pension expense		136,836		117,551		19,285		113,902		104,719
Professional services		632,375		535,788		96,587		543,673		654,324
Insurance		121,525		119,179		2,346		119,564		109,623
Equipment rental and repair		169,100		175,691		(6,591)		134,310		143,307
Supplies and other expenses		83,395		63,575		19,820		43,479		44,425
Telephone		44,660		26,408		18,252		38,255		27,293
CFC expenditures				29,020		(29,020)		25,909		39,367
Total operating expenses		4,244,718		4,011,892		232,826		3,366,707		3,512,325
OPERATING INCOME (LOSS)		(20,990)		176,957		197,947		509,610		426,939
NONOPERATING REVENUES (EXPENSES)										
Interest income				223,532		223,532		159,410		30,981
Interest expense				223,332		223,332		132,410		(139,952)
Gain (loss) on sale of investments								1		89,955
Gain (loss) on disposal of capital assets				(2,910,531)	(	(2,910,531)		1		07,733
				(-,-10,001)		,, -0,001)				
Total nonoperating revenues – net				(2,686,999)	(	(2,686,999)		159,411		(19,016)
REVENUES OVER EXPENDITURES		(20,990)		(2,510,042)	(	(2,489,052)		669,021		407,923

# NORTHWESTERN REGIONAL AIRPORT COMMISSION SCHEDULES OF REVENUES, EXPENDITURES AND OTHER FINANCING USES – BUDGET (CASH BASIS) AND ACTUAL (ACCRUAL BASIS EXCLUDING DEPRECIATION AND BAD DEBT EXPENSE) YEARS ENDED DECEMBER 31, 2007, 2006 AND 2005 (continued)

		2007			
	Budget	Actual	Variance - Favorable (Unfavorable)	2006 Actual	2005 Actual
REVENUES OVER EXPENDITURES From previous page	\$ (20,99	90) \$ (2,510,042)	\$ (2,489,052)	\$ 669,021	\$ 407,923
OTHER FINANCING USES Bond Proceeds Working Cash Fund Capital outlay Reserve for airline terminal Reserve for airline terminal/FFE	(358,10	00) (554,845)	(200,745)	(32,897)	3,900,000 (1,326,967) (521,898)
Reserve for antime terminal/FFE Reserve for rent-a-car-service Bond payment Contingency	(278,50	, , , ,	321 200,000	(251,453)	
Total other financing uses	(836,60	00) (837,024)	(424)	(284,350)	2,051,135
REVENUES OVER EXPENDITURES AND OTHER FINANCING SOURCES	\$ (857,59	90) \$ (3,347,066)	\$ (2,489,476)	\$ 384,671	\$ 2,459,058

# NORTHWESTERN REGIONAL AIRPORT COMMISSION STATEMENTS OF CHANGES IN FUND EQUITY

# (Pre Statement GASB #34)

# FOR THE YEARS ENDED DECEMBER 31, 2007, 2006 AND 2005

			s		
	Capital Grants	Unreserved	R	eserved	Total
Balance, January 1, 2005	\$ 42,388,909	\$ 12,023,405	\$	198,940	\$ 12,222,345
Income (loss) before capital contributions		(1,433,722)			(1,433,722)
Allocated interest income		(3,058)		3,058	
Passenger facility charges	834,216				
Passenger facility charges interest income	57,328				
Transfer of passenger facility charges	(331,513)	331,513			331,513
Customer facility charges	163,629				
Capital grants	6,839,356	(00.477)		00.455	
Allocated earnings		(88,455)		88,455	
Depreciation expense related to property,					
plant and equipment acquired and	(1, 645, 202)	1 645 202			1 645 202
constructed with capital grants	(1,645,292)	1,645,292	-		1,645,292
Balance, December 31, 2005	48,306,633	12,474,975		290,453	12,765,428
Income (loss) before capital contributions		(1,549,912)			(1,549,912)
Allocated interest income		(3,449)		3,449	(-,- :> ,>)
Passenger facility charges	799,070	(-, -,		- , -	
Passenger facility charges interest income	105,523				
Transfer of passenger facility charges	(462,371)	462,371			462,371
Customer facility charges	191,634				·
Capital grants	3,700,918				
Depreciation expense related to property,					
plant and equipment acquired and					
constructed with capital grants	(1,872,648)	1,872,648			1,872,648
Balance, December 31, 2006	50,768,759	13,256,633		293,902	13,550,535
Income (loss) before capital contributions		(5,192,961)			(5,192,961)
Allocated interest income		(3,527)		3,527	(5,1)2,501)
Passenger facility charges	767,794	(3,527)		3,527	
Passenger facility charges interest income	149,201				
Transfer of passenger facility charges/CFC	(995,151)	995,151			995,151
Customer facility charges	209,421	<i>&gt;&gt;</i> 0,101			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Capital grants	3,546,104				
Basis of capital assets disposed	(1,944,362)	1,944,362			1,944,362
Depreciation expense related to property,	(-,- : :,- :-)	-,,,			-,,,
plant and equipment acquired and					
constructed with capital grants	(1,896,065)	1,896,065			1,896,065
Balance, December 31, 2007	\$ 50,605,701	\$ 12,895,723	\$	297,429	\$ 13,193,152

# NORTHWESTERN REGIONAL AIRPORT COMMISSION SCHEDULES OF CAPITAL CONTRIBUTIONS DECEMBER 31, 2007, 2006 AND 2005

	 2007	 2006	2005		
Federal Grants	\$ 3,427,653	\$ 3,430,488	\$	6,421,493	
State Grants	118,451	270,430		417,863	
Passenger facility charges and interest earned	916,995	904,593		891,544	
Customer facility charges	 209,421	 191,634		163,629	
Total capital contributions	\$ 4,672,520	\$ 4,797,145	\$	7,894,529	

# NORTHWESTERN REGIONAL AIRPORT COMMISSION SCHEDULES OF CONTRIBUTED CAPITAL DECEMBER 31, 2007, 2006 AND 2005

		Accumulate	eption	Current			
	2	007	 2006		2005		Increase
Federal government	\$ 5	9,896,960	\$ 56,469,307	\$	53,038,819	\$	3,427,653
State government		5,175,669	5,057,218		4,786,788		118,451
Local government		39,470	 39,470		39,470		
Total capital grants	6	5,112,099	61,565,995		57,865,077		3,546,104
Less basis of capital assets disposed		1,944,362					1,944,362
Less accumulated write-downs through depreciation	1	6,098,858	 14,202,793		12,330,145		1,896,065
Total capital grants, net of depreciation	4	7,068,879	47,363,202		45,534,932		(294,323)
Customer facility charges		68,941	110,008		165,286		(41,067)
Passenger facility charges, plus related investment earnings		3,467,881	 3,295,549		2,606,415		172,332
Total contributed capital	\$ 5	0,605,701	\$ 50,768,759	\$	48,306,633	\$	(163,058)

# NORTHWESTERN REGIONAL AIRPORT COMMISSION SCHEDULES OF ACCUMULATED EARNINGS DECEMBER 31, 2007, 2006 AND 2005

	2007	2006	2005	Current Increase
Cumulative local governmental contributions	 	 	 	
City of Traverse City	\$ 609,701	\$ 609,701	\$ 609,701	\$
Grand Traverse County	503,302	503,302	503,302	
Leelanau County	 293,440	 293,440	 293,440	 
Total income from contributions	1,406,443	1,406,443	1,406,443	
Excess of revenues over expenses	 11,786,709	 12,144,092	 11,358,985	 (357,383)
Accumulated earnings	\$ 13,193,152	\$ 13,550,535	\$ 12,765,428	\$ (357,383)

# NORTHWESTERN REGIONAL AIRPORT COMMISSION OFFICERS AND COMMISSIONERS DECEMBER 31, 2007

Jim Minster Chairman and Commissioner

Dr. Stephen Beeker Vice Chairman and Commissioner

Jon Schmidtke Treasurer and Commissioner

David Rapson Commissioner

Jacqueline Scott Commissioner

Robert Weaver Commissioner

Larry Inman Commissioner

Stephen Cassens Secretary and Airport Director



# REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS ON SCHEDULE OF PASSENGER FACILITY CHARGE REVENUE AND EXPENSES

Officers and Commissioners of the Northwestern Regional Airport Commission

We have audited, in accordance with auditing standards generally accepted in the United States, the financial statements of the **Northwestern Regional Airport Commission** (the "Commission") for the years ended December 31, 2007, 2006 and 2005 and have issued our report thereon dated April 11, 2008. We have also audited the accompanying Schedules of Passenger Facility Charge Revenue and Expenses of **Northwestern Regional Airport Commission** for the years ended December 31, 2007, 2006 and 2005. This schedule is the responsibility of the Commission's management. Our responsibility is to express an opinion on this schedule based on our audit.

We conducted our audit of the schedule in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the Schedule of Passenger Facility Charge Revenue and Expenses is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the schedule. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall schedule presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the Schedule of Passenger Facility Charge Revenue and Expenses referred to above presents fairly, in all material respects, the net transactions within the Passenger Facility Charge Account for the year ended December 31, 2007, 2006 and 2005 in conformity with accounting principles generally accepted in the United States of America.

# **Internal Control Over Passenger Facility Charge Reporting**

In planning and performing our audits, we considered **Northwestern Regional Airport Commission's** internal control over passenger facility charge reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the schedule and not to provide assurance on the internal control over passenger facility charge reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control over passenger facility charge reporting that might be a material weakness. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements in amounts that would be material in relation to the schedule being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matter involving the internal control over financial reporting and its operation that we consider to be material weaknesses.

This report is intended for the information and use of the officers and commissioners and management of the Northwestern Regional Airport Commission and the Federal Aviation Administration and should not be used for any other purposes.

April 11, 2008

# NORTHWESTERN REGIONAL AIRPORT COMMISSION SCHEDULE OF PASSENGER FACILITY CHARGE REVENUE AND EXPENSES YEARS ENDED DECEMBER 31, 2007, 2006 AND 2005

	2007		 2006	2005	
Revenues:					
Air carrier remittances	\$	767,794	\$ 799,070	\$	834,216
Interest		149,307	 105,557		57,349
Total revenues		917,101	 904,627		891,565
Expenses:					
Approved PFC expenditures		744,663	215,459		331,513
Bank fees		106	 34		21
Total expenditures		744,769	 215,493		331,534
Net passenger facility charge					
Revenue and expenses	\$	172,332	\$ 689,134	\$	560,031

The accompanying notes are an integral part of these financial statements.

# NORTHWESTERN REGIONAL AIRPORT COMMISSION NOTES TO SCHEDULE OF PASSENGER FACILITY CHARGE REVENUE AND EXPENSES

#### NOTE A – SUMMARY OF ACCOUNTING POLICIES

#### General

The Northwestern Regional Airport Commission (the "Commission) is a governmental entity consisting of representatives from Grand Traverse and Leelanau Counties. The Commission operates and maintains the Cherry Capital Airport (the "Airport) in Traverse City, Michigan.

# **Defining the Reporting Entity**

The Northwestern Regional Airport Commission is the basic level of government, which has oversight responsibility and control over all activities related to the operations of the Airport. The Commission receives passenger facility charges from surcharges levied by airlines on behalf of the Commission. These revenues, as well as expenses, are required to be accounted for in the Schedule of Passenger Facility Charge Revenue and Expenses as proscribed by the Federal Aviation Administration. The activity reflected in this schedule is accounted for within the contributed capital detailed within the Commission's general purpose financial statements.

## Use of Estimates in the Preparation of the Schedule of Passenger Facility Charge Revenue and Expenses

The preparation of the Schedule of Passenger Facility Charge Revenue and Expenses in conformity with accounting principles generally accepted in the United States, requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the reporting period. Actual amounts could differ from these estimates.

#### **Revenue Recognition**

Passenger facility charge revenues are recognized within the period these charges are collected by air carriers on behalf of the Commission.



April 11, 2008

To the Board of Commissioners Northwestern Regional Airport Commission

In planning and performing our audit of the basic financial statements of the Northwestern Regional Airport Commission for the year ended December 31, 2007, we considered its internal control structure in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure. However, we noted certain matters involving internal control structure and its operation that we feel should be brought to your attention as follows:

#### **Bank Statements**

In a small office such as the Airport Commission's it is necessary to use every possible employee to strengthen internal controls. Currently, bank statements are opened by the office secretary and routed to the accounting department. Due to the size of the office, the same person is reconciling the bank account that has significant access to other operating systems in the accounting department. We recommend that bank statements are given directly to the Airport Director to open and review for unusual items. This step will add additional safeguarding of the Commissions' assets and will not result in a significant time burden on the Airport Director.

This report is intended solely for the information and use of the Northwestern Regional Airport Commission, management, and others within the organization as well as the Michigan Department of Treasury, and is not intended to be and should not be used by anyone other than these specific parties.

Certified Public Accountants



April 11, 2008

To the Audit Committee Northwestern Regional Airport Commission

We have audited the financial statements of the Northwestern Regional Airport Commission for the year ended December 31, 2007, and have issued our report thereon dated April 11, 2008. Professional standards require that we provide you with the following information related to our audit.

# Our Responsibility under U.S. Generally Accepted Auditing Standards

As stated in our engagement letter dated February 20, 2006, our responsibility, as described by professional standards, is to plan and perform our audit to obtain reasonable, but not absolute, assurance that the financial statements are free of material misstatement and are fairly presented in accordance with U.S. generally accepted accounting principles. Because an audit is designed to provide reasonable, but not absolute, assurance and because we did not perform a detailed examination of all transactions, there is a risk that material misstatements may exist and not be detected by us.

As part of our audit, we considered the internal control of the Northwestern Regional Airport Commission. Such considerations were solely for the purpose of determining our audit procedures and not to provide any assurance concerning such internal controls.

## Significant Accounting Policies

Management is responsible for the selection and use of appropriate accounting policies. In accordance with the terms of our engagement letter, we will advise management about the appropriateness of accounting policies and their application. The significant accounting policies used by the Northwestern Regional Airport Commission are described in Note 1 to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during 2007. We noted no transactions entered into by the Commission during the year that were both significant and unusual, and of which, under professional standards, we are required to inform you, or transactions for which there is a lack of authoritative guidance or consensus.

# **Accounting Estimates**

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimate affecting the financial statements was:

Management's estimate of the allowance for doubtful accounts is based on historical information and an analysis of collectibility of individual accounts. We evaluated the key factors and assumptions used to develop the allowance in determining that it is reasonable in relation to the financial statements taken as a whole.

#### Audit Adjustments

For purposes of this letter, professional standards define an audit adjustment as a proposed correction of the financial statements that, in our judgment, may not have been detected except through our auditing procedures. An audit adjustment may or may not indicate matters that could have a significant effect on the Commission's financial reporting process (that is, cause future financial statements to be materially misstated). The adjustments made are attached to this communication.

# Disagreements with Management

For purposes of this letter, professional standards define a disagreement with management as a matter, whether or not resolved to our satisfaction, concerning a financial accounting, reporting, or auditing matter that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

# Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If consultation involves application of an accounting principle to the Commission's financial statements or a determination of the type of auditor's opinion that may be expressed to those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

# Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management or staff in performing and completing our audit.

This information is intended solely for the use of the Audit Committee, Board of Commission, and management of the Northwestern Regional Airport Commission and is not intended to be and should not be used by anyone other than these specified parties.

Very truly yours,

Certified Public Accountants